



Date: July 19, 2021

Dear Valued Customer,

The following announcement applies to our U.S. and Canada business.

Effective with shipments beginning August 1, 2021 Outokumpu Stainless USA, LLC will implement the following price adjustments for all Non-Contract items.

- Cold Rolled material will have their discounts reduced by 2 discount points on 200, 300, and 400 series.

- A change on Light Gauge Adder extra on all series except 200 series as following (refer to section 3 in Extras Schedule)
 - G - Light Gauge Adder (18 gauge to 19 gauge), an increase of \$5.00/cwt.
 - H - Light Gauge Adder (20 gauge to 22 gauge), no change.
 - I - Light Gauge Adder (23 gauge to 24 gauge), an increase of \$2.00/cwt a new total of \$12.00/cwt.
 - J - Light Gauge Adder (25 gauge to 29 gauge), an increase of \$5.00/cwt a new total of \$15.00/cwt.

Please contact your local Outokumpu sales representative with any questions.

We thank you for your continued support.

Best Regards,

Carmen Pino
Vice President Sales - BA Americas