



Date: December 7, 2020

Dear Valued Customer,

Effective with shipments beginning January 1st, 2021 Outokumpu Stainless USA, LLC will implement the following price adjustments for all Non-Contract items in the U.S. and Canada.

- All 201 grade discounts will be reduced by **3** discount points
- Polished Extras will be reduced by **10** percentage points

All pending quotes are subject to the price changes listed in the attached. Please contact your local Outokumpu sales representative with any questions.

We thank you for your continued support.

Best Regards,

Carmen Pino
Vice President Sales – BA Americas