



Date: May 17, 2021

Dear Valued Customer,

The following announcement applies to our U.S. and Canada business.

Effective with shipments beginning June 1, 2021 Outokumpu Stainless USA, LLC will implement the following price adjustments for all Non-Contract items.

- Cold Rolled material will have their discounts reduced by 2 discount points on the following grades:
  - 200 series
  - 300 series
- Cold Rolled 400 Series discounts including automotive grades will be reduced by 3 discount points.
- Continuous Mill Plate (CMP) will increased by \$5.00/cwt.
- An Extra increase from \$5.00/cwt to \$8.00/cwt will be applied to Coil width less than 48" (refer to section 3 - E in Extras Schedule)
- A Change on Light Gauge Adder extra from 21 to 20 Gauge (refer to section 3 - F in Extras Schedule)
- An Extra of \$15.00/cwt will be applied to 200 series Light Gauge Adder (refer to section 3 - G in Extras Schedule)
- An Extra increase from \$3.00/cwt to \$5.00/cwt will be applied to Coils less than 200 PIW (refer to section 4 - A in Extras Schedule)
- An Extra increase from \$3.00/cwt to \$6.00/cwt will be applied to Bright Anneal (refer to section 5 - E in Extras Schedule)
- An Extra will be applied to Packaging Extras as following (refer to section 10 in Extras Schedule)
  - B - Standard CTL Skids (lengths 96" - 192") an increase from \$50.00/each to \$90.00/each.
  - C - Standard CTL Skids (lengths 192" - 240") an increase from \$ 150.00 to \$230.00/each.
  - D - Standard CTL Skids (lengths 240" - 360") an increase from \$250.00/each to \$260.00/each.
  - E - Coil Skids an increase from \$15.00/each to \$35.00/each.
- An Extra of 10% will be applied to All Protective Films.

Discount point increase is incremental to all other previous price announcements.

Please contact your local Outokumpu sales representative with any questions.

We thank you for your continued support.

Best Regards,

Carmen Pino  
Vice President Sales - BA Americas