



Date: March 15, 2021

Dear Valued Customer,

The following announcement applies to our U.S. and Canada business.

Effective with shipments beginning April 1, 2021 Outokumpu Stainless USA, LLC will implement the following price adjustments for all Non-Contract items.

- All **201** grade material will have its discount reduced by 4 points
- All **301** grade material will have its discount reduced by 2 points
- An Extra of \$4/cwt will be applied to **201LN** and **301LN** grade material (refer to section 1-C in Extras Schedule)

This increase is incremental to all other previous price announcements.

Please contact your local Outokumpu sales representative with any questions.

We thank you for your continued support.

Best Regards,

Carmen Pino
Vice President Sales – BA Americas