



Date: August 11, 2021

Dear Valued Customer,

The following announcement applies to our U.S. and Canada business.

Effective with shipments beginning September 1, 2021 Outokumpu Stainless USA, LLC will implement the following price adjustments for all Non-Contract items.

- Cold Rolled material will have their discounts reduced by 1 point on the following grades:
 - 200 series.
 - 301 grades.
 - 304 / 304L grades.
 - 316L grades.
 - 430 grades.
- Cold Rolled material will have their discounts reduced by 3 discount points on other 300 series.
- Cold Rolled material will have their discounts reduced by 4 discount points on other 400 series.
- Continuous Mill Plate (CMP) on thickness $\geq 3/16$ " will increase by \$4.00/cwt.
- Continuous Mill Plate (CMP) on thickness $< 3/16$ " will increase by \$8.00/cwt.
- All Temper Adder will change from \$14.00/cwt to \$24.00/cwt (*refer to section 2 in Extras Schedule*).
- 72" Wide Coil Adder will change from \$18.00/cwt to \$20.00/cwt (*refer to section 3 - D in Extras Schedule*).
- Coil width less than 48" Adder will change from \$8.00/cwt to \$12.00/cwt (*refer to section 3 - E in Extras Schedule*).
- An Extra of \$15.00/cwt will be applied to 301 Grade Gauge Adder (*refer to section 3 - F in Extras Schedule*).
- An Extra applied to Cold Rolled CTL Extra By Gauge (*refer to section 7 - A to L in Extras Schedule*).
- An Extra applied to Hot Rolled CTL Extra By Gauge (*refer to section 8 - A to D in Extras Schedule*).

Please contact your local Outokumpu sales representative with any questions.

We thank you for your continued support.

Best Regards,

Carmen Pino
Vice President Sales – BA Americas